# **Three Advantages of This Zone**

Low exhibit fees

From 100,000 yen, including the exhibit booth, presentation and business meeting lounge.

### **Target exhibitors**

We are looking for exhibitors of "analytical instruments and related technologies, components and IT" in the area of life science, ranging from companies to universities, organizations and research institutes.

### **Keynote Lecture to attract visitors**

About 30 free sessions over three days. (In 2018, the total number of attendees exceeded 4,000, and 56% were users of analytical or scientific instruments.)



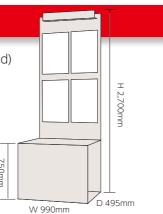
### Exhibit Plan Application Deadline: April 9, 2019

\*Please fill in the Application Form in this pamphlet. Booths will be allocated by order of application.

### **Poster Exhibition (One Unit)**

Fee: 100,000yen (The following three items are included.)(8% Tax Required) Included items

- 1)Poster Exhibition (W 990mm × D 495mm × H 2,700mm) × 1
- · Space for exhibiting posters and other materials
- · One light (wiring and electricity fees are included)
- · Storage space in the lower part of the Poster Exhibition
- 2 Exhibitor Presentation (25 minutes) × 1 session
- **3 Business Meeting Lounge**
- \*You may apply for only the Poster Exhibition or the Business Meeting Lounge
- \*You may apply for up to two Poster Exhibitions.
- \*Electricity for computers and demonstration apparatus will be charged separately.



Poster Exhibition (One Unit)

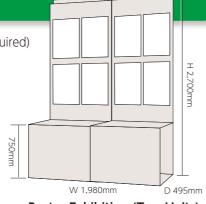
### **Poster Exhibition (Two Units)**

Fee: 165,000yen (The following three items are included.)(8% Tax Required) Included items

- 1) Poster Exhibition (W 1980mm × D 495mm × H 2,700mm)
- · Space for exhibiting posters and other materials
- Two light (wiring and electricity fees are included)
- · Storage space in the lower part of the Poster Exhibition
- 2 Exhibitor Presentation (25 minutes) × 1 session
- **3 Business Meeting Lounge**

\*You may apply for only the Poster Exhibition or the Business Meeting Lounge. \*You may apply for up to two Poster Exhibitions.

\*Electricity for computers and demonstration apparatus will be charged separately.



Poster Exhibition (Two Units)



### **Booth Exhibition**

Fee: 310,000 yen (The following three items are included.) (8% Tax Required) This is recommended for companies that want to demonstrate their equipment.

Included items

**1** Booth space

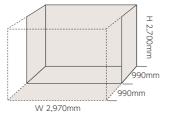
### (W 2,970mm × D 1,980mm × H 2,700mm: Approx. 6m<sup>2</sup>) × 1

- Two lights (wiring and electricity fees will be included).
- · The space is enclosed by system panels.
- **2 Exhibitor Presentation** (25 minutes) × 1 session

### **3Business Meeting Lounge**

\*You may apply for only the booth exhibition or the Business Meeting Lounge. \*You may apply for up to two Booths.

\*Electricity for computers and demonstration apparatus will be charged separately.



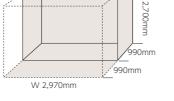
[Inquiry] Yoshio Yajima

Tel: 813-3292-0642

E-mail: webmaster@jaima.or.jp

Japan Analytical Instruments Manufacturers' Association

1-12-3 Kanda Nishiki-cho, Chiyoda-ku Tokyo, 101-0054 Japan



Booth Exhibition (One Booth)



Organizer. Japan Analytical Instruments Manufacturers' Association Japan Scientific Instruments Association



Sponsors: Ministry of Economy, Trade and Industry(Japan) / Ministry of Education, Culture, Sports, Science and Technology(Japan) / Ministry of the Environment(Japan) U.S. Commercial Service, U.S. Embassy, Tokyo / UK Trade & Investment Japan, British Embassy Tokyo / Others (planned)



Breakthrough for Biopharma & Next-generation Healthcare ~Door to success, Bio-business leading by Advanced analytical technologies~



Life Science

**Innovation Zone** 

**Call For Exhibitors** 

**Special** 

**Exhibition** 

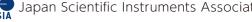
**Zone** 



Concurrent Event: New Technology Seminar / JASIS Conference

Special Program: Life Science Innovation Zone / Open Solutions Forum

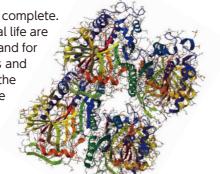




# **Concept of Keynote Lecture**

### ~ Life Science Innovation Zone ~

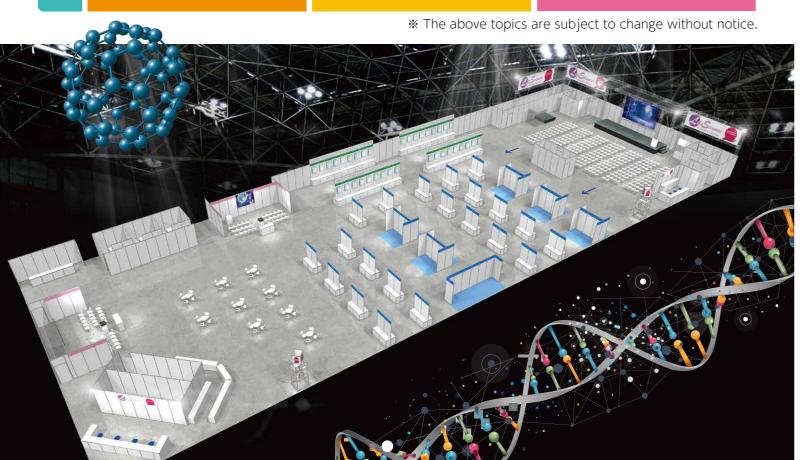
19th years have passed since the task of human genome sequencing analysis was declared complete. Today, we are in the age when ICT innovations have made rapid progress and all aspects of social life are changing accordingly. The medical field and Next-generation healthcare also faces growing demand for these innovations, and the discovery of new biopharmaceuticals, such as molecular target drugs and checkpoint inhibitors, is increasingly gaining attention in the area of drug development. To share the direction of technology development scenarios to address these innovations including the implementation of genome sequencing analysis in the clinical field, we are planning keynote Lecture covering the topics of how advanced analytical instruments and technologies relate to these changes with any ICT revolution.



## Breakthrough for Biopharma & Next-generation Healthcare

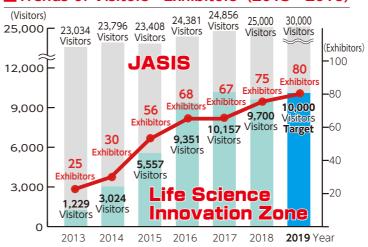
→Door to success, Bio-business leading by Advanced analytical technologies ~

		9/4(Wed)	9/5 (Thu)	9/6 (Fri)
	AM	Keynote Lecture  * METI	Keynote Lecture Mitocondria analysis	BioEngineering Ass. Joint session  * TBD
		Keynote Al and DrugDiscovery TBD		BioChemical Ass, Joint Session
	PM	Next generation Healthcare and Precidion Medicine/ Micro-biome (ICA)	JAIMA/PITTCON Joint Session Advanced virgin tools for Bio-Pharmaceutical research	Virgin Technologies for Bio-Imaging

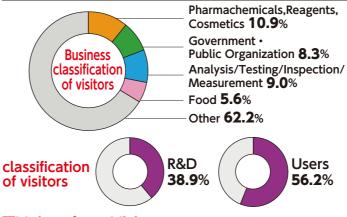


### A Rapidly Growing Exhibit Zone **Over 10,000 Attendees**

### ■Trends of Visitors • Exhibitors (2013~2018)



### ■98% Visitors wish to attend again



#### ■Voices from Visitors

- As far as manufacturing drugs, I was able to ascertain the current global status and what future expectations are.
- · I learned about new technologies and various approaches. It was very stimulating.
- · Very timely content; especially the discussion at the end was good.
- I now understand the connection between industry (manufacturer) and national policy.
- It was a well suited presentation on recent trends. It was very meaningful. • It was nice to hear a lecture that I usually do not have a chance
- I was glad to learn how it is connected with IoT.
- It was fascinating hearing about state-the-art research.

#### ■Voices from Exhibitors

- We have participated in the exhibition for two consecutive years, and met good customers. And would like to make presentations to
- attract potential customers at the Exhibition again next year.

   We were gratefully introduced to a reagent manufacturer. (Instrument manufacturer)
- The plan was cost-effective for small and midsize companies like us.
- We could get the business cards of large companies that would use our component coating service.
- The visitors were our target customers.
- (Au Exhibitor of the latest technologies for metabolomics, with application to the clinical and Food areas.)

#### Voices from Speakers of Lectures

- New initiatives such as the live comment system and the business card exchange events after the discussion were very impressive.
- · This lecture gave us an opportunity to create and develop the field. We thus need to further extend cooperation with other players.
- · I am pleased that my lecture was well received, but beyond that, I am grateful for the opportunity to have a fruitful time with other
- · The style of the lecture was different from usual. It was a very valuable experience for me.
- At the business card exchange events, I met people from companies who I could not have met at academic conferences. Their opinions were valuable and very useful.

### The attraction of the Keynote Lecture **Lead to Exhibition Negotiations**

Last year, more than 4000 people attended the lectures in the life science field. These lectures were well received, and contributed to drawing guests into the company exhibit booths and presentation venues.



The following two services were made available to listeners to attract more guests:

- Live comment system that enables listeners to ask questions easily to speakers via their smartphones
- Évents where listeners can exchange business cards and information with speakers after the lectures



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(Booths will be allocated by order of



are expected, mainly researchers, developers, planners, etc. in the areas of Drug Discovery, Cosmetics, Reagents, Food, Chemical Electronic/Precision Instrument Manufacturers, Medical Care, etc.



### 2Presentation by Exhibitor

(25 minutes/session; held inside the zone)

Exhibitors will give presentations of their technologies and products inside the zone. Please use this opportunity to guide visitors to your booth. Attendees info. will be turned over to Exhibitors after JASIS 2018.



#### 3 Business Meeting Lounge

We will also provide exhibitors with a business meeting space. Reservations can be made for available



